

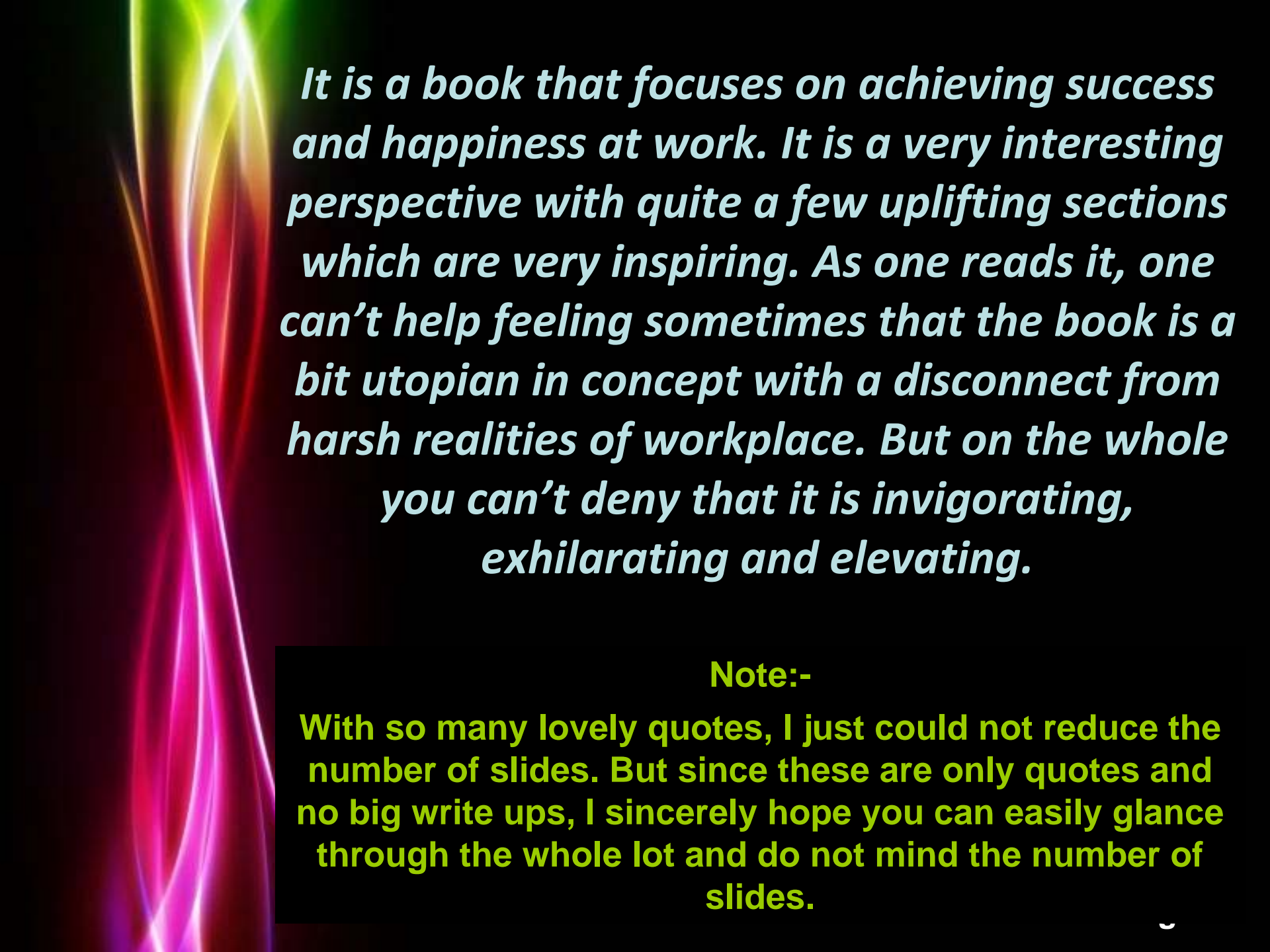
‘The Leader Who Had No Title’

A brief overview of Robin Sharma's
recent book

By: VP

Seoul, South Korea

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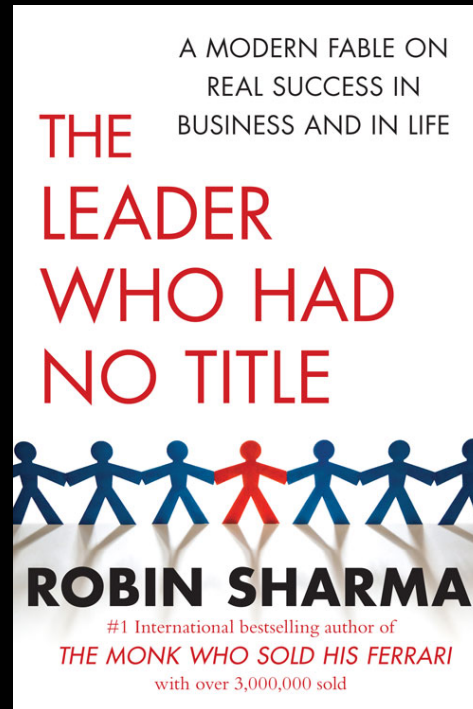


It is a book that focuses on achieving success and happiness at work. It is a very interesting perspective with quite a few uplifting sections which are very inspiring. As one reads it, one can't help feeling sometimes that the book is a bit utopian in concept with a disconnect from harsh realities of workplace. But on the whole you can't deny that it is invigorating, exhilarating and elevating.

Note:-

With so many lovely quotes, I just could not reduce the number of slides. But since these are only quotes and no big write ups, I sincerely hope you can easily glance through the whole lot and do not mind the number of slides.

I liked the way Robin Sharma starts his book with the following quotation



**‘In a gentle way you can shake the world’
– Mahatma Gandhi**




**It is in an imperious manner that he titles
the very first chapter of his book**

**‘Leadership and Success are your
birth right’**

**... and he goes ahead making a great impact with
his very first two sentences**

**‘Each of us is born into genius. But
sadly most of us die amid mediocrity’**

The left side of the slide features a vertical arrangement of abstract, glowing light streaks. These streaks are primarily magenta and pink, with some yellow and green at the top, creating a dynamic, flame-like or energy-like effect against the dark background.

The first couple of chapters seem to be like a preamble leading upto his main four themes that start in the fourth chapter. Further he uses the first three chapters to build up the fable.

A few lovely quotes from his first three chapters in the following slides



‘... the best that you can do is all that you can do. Once you have done that, go home and have a good night’s sleep’

‘Relentless learning is one of the main traits of an open and powerful person’



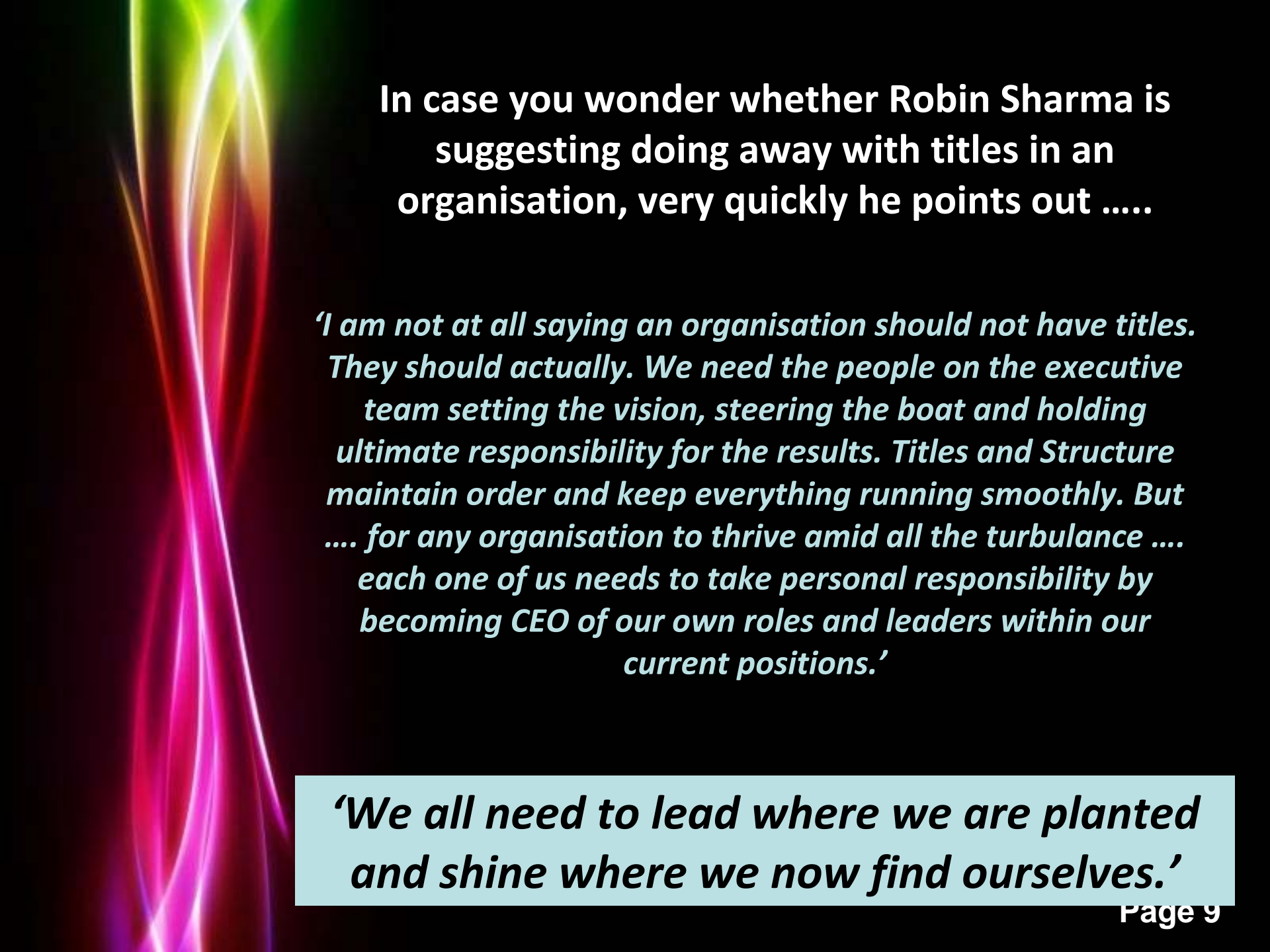
‘Hard times do make better people’

**‘Each of us is built to win – in both
work and life’**



‘There is only one way a business will win in the new world we are in’

‘.... Growing and developing the leadership talent of every person throughout the organisation faster than their competition.’



In case you wonder whether Robin Sharma is suggesting doing away with titles in an organisation, very quickly he points out

'I am not at all saying an organisation should not have titles. They should actually. We need the people on the executive team setting the vision, steering the boat and holding ultimate responsibility for the results. Titles and Structure maintain order and keep everything running smoothly. But for any organisation to thrive amid all the turbulence each one of us needs to take personal responsibility by becoming CEO of our own roles and leaders within our current positions.'

'We all need to lead where we are planted and shine where we now find ourselves.'



‘We all have natural power to lead that has nothing to do with a big title’

‘Leadership is a lot more about how brilliantly you work and how masterfully you behave’



‘Restaurant is the only place I know where you get the good stuff first and then you pay the price. In work – and in life in general – you need to pay the price of success first before you get all the rewards due to you’ Page 11



‘Just think of Roosevelt or Mandela, Edison or Einstein. They were not driven by money. They were driven by the challenge. By the chance to push the envelope. By the desire to do something uncommonly great. And that is the drive that made them legends’



‘Few things generate as much happiness as knowing that you are fully realising your genius, doing brilliant work and spending your life beautifully’



‘If you can’t lead yourself, you will never be able to lead anyone around you’

‘We need to be reminded more than we need to be instructed’ – G.K.Chesterton

I found the following words from the book very interesting. It makes one of the best forms of differentiation between “being content” and “being satisfied”



*‘One of the main aims of the journey you are on ... is to improve. **It is fine to be content but never be satisfied.** So improve everything. Improve it all daily, relentlessly and passionately’*




‘Potential unrealized turns into pain’


‘True human heartbreak is reaching your final moments and realizing that you wasted the most important gift that was given to you – the chance to present your magnificence to the world around’



‘..... The real key is to bring some emotion, energy and passion into the equation. That is when real breakthroughs happen’

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The four major themes highlighted by the book

- 
- An abstract graphic on the left side of the slide features several bright, glowing streaks of light in shades of green, yellow, orange, and magenta. These streaks appear to be flowing or dancing against a solid black background, creating a dynamic and energetic visual effect.
- 1. You need no title to be a leader***
 - 2. Turbulent times build great leaders***
 - 3. The deeper your relationships, the stronger your leadership***
 - 4. To be a great leader, first become a great person***

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1. You need no title to be a leader

You need no title to be a leader



'If a man is called to be a street sweeper, he should sweep streets as Michaelangelo painted or Beethoven composed music or Shakespeare poetry. He should sweep streets so well that all the hosts of heaven and earth will pause to say, 'Here lived a great street sweeper who did his job well'

– Dr. Martin Luther King Jr.



You need no title to be a leader

*‘Success is created through conscious choice.
And is the eventual and inevitable
consequence of superior decision making.
Anyone can be successful. Few choose to be.’*

*‘Leadership is about having unshakeable
faith in your vision and unrelenting
confidence in your power to make the
positive change happen.’*

You need no title to be a leader



‘Simply remember that no matter what your position within the organisation and no matter how old you are or where you live You have the power to show leadership. And no one and nothing can ever deny you that.’

A vertical, abstract graphic on the left side of the slide. It consists of several overlapping, glowing streaks of light in shades of green, yellow, orange, and red, creating a sense of movement and energy. The streaks are most intense at the top and bottom, fading towards the middle.

You need no title to be a leader

The Five Rules

- *Innovation*
- *Mastery*
- *Authenticity*
 - *Guts*
 - *Ethics*

You need no title to be a leader

Innovation

'be all about making this day better than yesterday'



Hwayang Valley, Songnisan Mountain (Image: Korea Tourism Organization)

'Daily ripples of superior performance add up over time to a tidal wave of outrageous success'



You need no title to be a leader

Innovation

‘Dream big but yet start small. That is the key’

***‘Great careers and great businesses are built
by evolution ’***

***‘The more successful you become, the more
hungry you need to be’***



You need no title to be a leader


Mastery

‘Be so good that people cannot ignore you’

‘Focus married with Time produces Mastery’

‘Nothing less than my very best’

***‘Being extraordinary in your work is one of
the true secrets of happiness’***



You need no title to be a leader

Authenticity

‘Your ability to have an impact and make a contribution comes from who you are as a person than from the authority you receive by your placement in an org chart’

‘To be yourself in a world that is constantly trying to make you something else Is the greatest accomplishment ’ – Ralph Waldo Emerson

You need no title to be a leader

Authenticity

***‘Don’t lose yourself on your way to the top’ –
Jack Welch***



***‘There will never be a better you than you’ –
Warren Buffett***

You need no title to be a leader

Guts



‘You will need to dare more than a reasonable person and risk far more than an ordinary person’



You need no title to be a leader

Ethics

***‘Leadership success lies at the intersection
where excellence meets honour’***

‘Your reputation is all you have’

***‘Integrity always leads to beautiful rewards.
Be courageous enough to ensure your
deeds reflect your creed ’***

You need no title to be a leader



‘Money, influence and position are nothing compared with brains, principles, energy and perseverance’ – Orison Swett Marden

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2. Turbulent times build great leaders



Turbulent times build great leaders

‘I will persist until I succeed. I was not delivered into this world into defeat, nor does failure course my veins. I am not a sheep I am a lion. I will persist until I succeed’ – Og Mandino

‘Pain is temporary. Quitting lasts forever’ – Lance Armstrong

Turbulent times build great leaders

‘Difficult days never last. But strong people always do’



‘The fear you move through when you go to the edge of your limits actually causes your limits to expand’



Turbulent times build great leaders

‘Anyone can be a star when the economy is strong, the competition is weak and your customers are loyal. Difficult times are the ones that reveal what you are made of – and what kind of a leader you actually are’

‘The more you do the things you are scared to do, the more you will be showing real leadership. And the more you give to work – and life itself – amid deep change, the more you will receive. Life is pretty fair like that’



Turbulent times build great leaders

‘And in these uncertain times, growing yourself and your leadership best is your single best survival tactic’

‘Life is too big to play small’

***‘If everything is under control, you are going too slow’
– Mario Andretti***

Turbulent times build great leaders

Change brings uncertainty and fear. The transition from caterpillar to butterfly looks messy. But we know something even more beautiful is being created ...



‘What the caterpillar calls the end of the world the Master calls the Butterfly’ – Richard Bach

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Turbulent times build great leaders

The five rules

- 1. Speak with candor*
- 2. Prioritize*
- 3. Adversity breeds opportunity*
- 4. Respond vs React*
- 5. Kudos*

Turbulent times build great leaders

Speak with Candor



‘An important part of showing leadership is to be more committed to speaking honestly than receiving the approval of others’

Turbulent times build great leaders

Speak with Candor



‘... share accurate information, an abundance of hope and an inspiring vision of better days to come to a scared organisation.’



Turbulent times build great leaders

Speak with Candor

‘Your words are really nothing more than your thoughts made verbal. Your language broadcasts your beliefs.’

‘.... The only words they try their best to use everyday are those that inspire, engage and elevate’



Turbulent times build great leaders

Prioritize

‘Focus on the best and ignore the rest’

‘.... Become the best at a few things you focus on. Focus. Focus. Focus. To the point of obsession’

Turbulent times build great leaders

Prioritize

‘The best leaders stay staggeringly focused on their Biggest To Dos’



‘Shift from chaotic complexity to elegant simplicity’



Turbulent times build great leaders

Adversity breeds opportunity

**‘Adversity unleashes noble
boldness in each of us – if we allow
it to’**

**‘Obstacles show up to measure
how badly you want something’**

Turbulent times build great leaders

Respond vs React



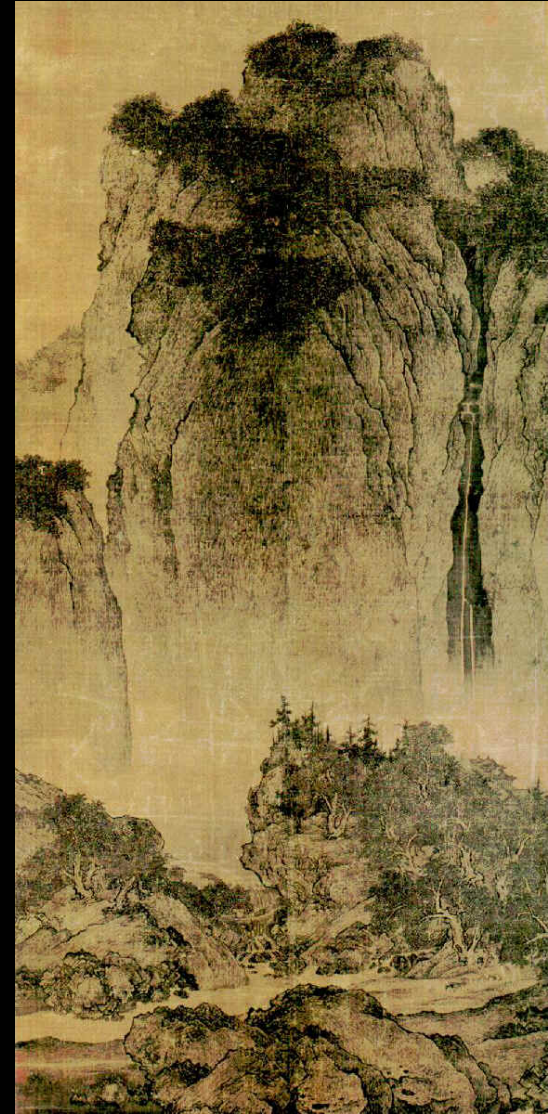
‘Rather than just stand there paralyzed by fear, they stayed calm, showed excellence and turned it all around’


Turbulent times build great leaders

Kudos (offering to the team)

**‘Real leadership has
so much to do with
applauding others
when they are doing
things right’**

**‘Recognise
excellence. Praise
good work. Honor
mastery’**



Abstract light streaks in green, yellow, orange, and pink/purple colors, flowing vertically along the left edge of the slide.

**3. The deeper your relationships,
the stronger your leadership**

**The deeper your relationships, the
stronger your leadership**



**‘you get the best out of others
when you give the best of yourself’
– Harry Firestone**



**The deeper your relationships, the
stronger your leadership**

**‘The more value you create for all
your constituents – from your
teammates to your customers – the
more your organization will see
incredible financial success. And
the more you’ll win in your career’**



**The deeper your relationships, the
stronger your leadership**

‘If you want to win, you need to help others to win. And part of that is doing all you can do to build a high performance culture within your organisation.’

‘Leading by example is one of the most powerful tools for positively influencing change in other people’

**The deeper your relationships, the
stronger your leadership**



‘If you are really serious about winning in business, become a talking, walking, living, breathing hub radiating positive energy, excellence & kindness to every person’

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The deeper your relationships, the stronger your leadership

The five rules

- 1. Helpfulness**
- 2. Understanding**
- 3. Mingle**
- 4. Amuse**
- 5. Nurture**



**The deeper your relationships, the
stronger your leadership**

Helpfulness

**‘Helpful is a simple word that is so spectacular
if you install it at a DNA level so it lives at the
very heart of the way you work and how you
live’**

**‘Always do more than what you are
paid to do.’**

The deeper your relationships, the stronger your leadership Understanding

**‘.... Be masterful at
understanding people.
And that comes down
to deep listening’**

**‘Speak less and
listen more’**



**The deeper your relationships, the
stronger your leadership**

Mingle



**‘.... People love doing business with people
they like’**



**The deeper your relationships, the
stronger your leadership**

Amuse

**‘Having fun while you do great work will help
you to boost your productivity’**

**‘When people are having fun, the energy of the
entire organisation shifts into higher & higher
levels’**




**The deeper your relationships, the
stronger your leadership**

Nurture

‘Be nurturing. Be spectacularly caring. At the same time demand high performance, largest commitment and the most spectacular results’

‘Take care of people Help people get their goals. They will help you to realise everyone of yours. The Law of Reciprocity is A profound law of leadership and human nature’

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**4. To be a great leader first
become a great person**

To be a great leader first become a great person

‘Lead yourself first. Only then you will get to a place as a person where you can lead others’



‘Greatness on the outside begins within ’

To be a great leader first become a great person

‘Do the inner work required to make your character richer, your intentions purer and your acts bigger’




‘Don’t use your possessions to define you. Because, if you lose them you lose yourself ’

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To be a great leader first become a great person

The five rules

- 1. See clearly**
- 2. Health is wealth**
- 3. Inspiration matters**
- 4. Neglect not your family**
- 5. Elevate your lifestyle**



**To be a great leader first become a
great person**

See clearly

**‘A winner is a winner before he has become a
winner’ – Berry Gordy Jr.**

**‘You can’t craft a superb future by remaining
stuck in your past’**

**‘By becoming a superb thinker and by
believing in yourself you will virtually create
what you are thinking’**

**To be a great leader first become a
great person**

Health is wealth

‘If you lose your health you lose everything’




**‘Your health will never be better than your self
image’**

**To be a great leader first become a
great person**

Inspiration matters



‘A day without feeling inspired is a day that you have not fully lived. You need to refill your well of inspiration every day because the challenges of life will drain it every day’



**To be a great leader first become a
great person**

Neglect not your family

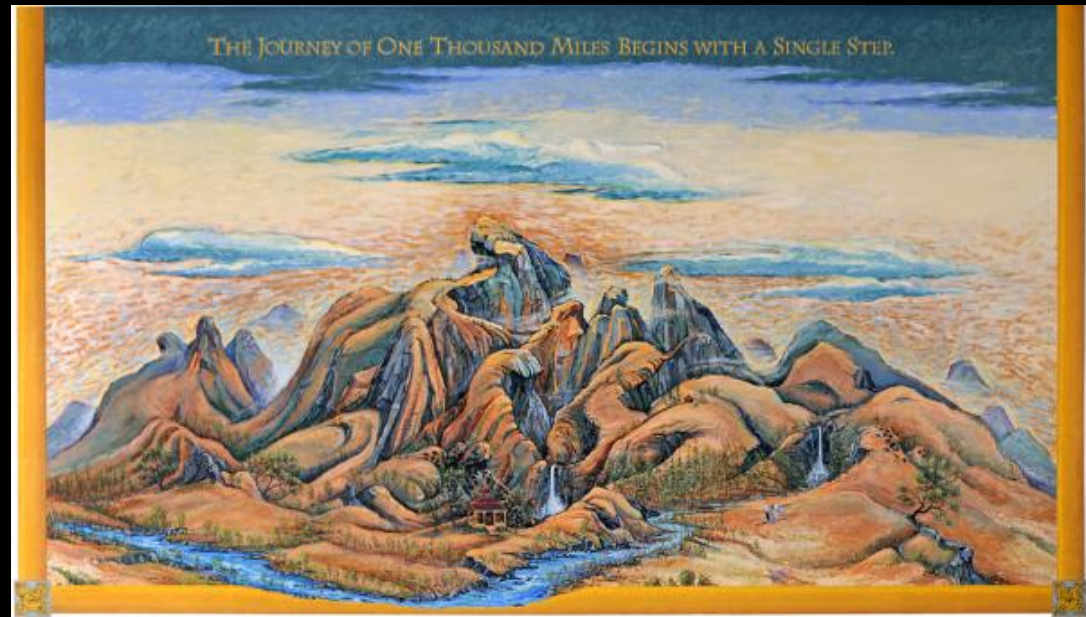
**‘What is the point in
becoming super
successful but ending
up all alone? A huge
amount of joy can be
found in cultivating
beautiful relationships
with your family &
friends’**



**To be a great leader first become a
great person**

Elevate your lifestyle

**‘Contribution is the ultimate purpose of work
& life’**




**‘Success is not about what you receive.
Success is all about what you return’**

**The book virtually concludes on
this note**



**‘The great and glorious legacy
of human being is to live with
a purpose’**

The background of the slide is black. On the left side, there are several vertical, flowing streaks of light in vibrant colors including green, yellow, orange, red, and magenta. These streaks have a soft, ethereal quality, resembling light trails or energy flows. The text is centered on the right side of the slide in a bold, white, sans-serif font.

**I hope you enjoyed getting a
glimpse of this book which I
enjoyed reading enormously. I also
hope that you enjoyed the visuals
which are all pictures and/or
paintings from Korea.**

THANKS!